

# Discount policy Volunteers - The Swedish Ship Götheborg

This policy is made with the purpose to provide a clear guideline for a reward system for our volunteers. The main purpose for developing this policy, is to encourage the volunteers to help with the maintenance. It is also a way to express our appreciation for the work they do for us.

We have created a bonus system, which means that the volunteers can earn a percentage of discount which they can use when they book a sailing leg as a Deckhand.

The system works as follows:

Amount of days	Discount percentage
0-9 days of volunteering	0%
10-19 days of volunteering	10%
20-29 days of volunteering	20%
30-39 days of volunteering	30%
40-49 days of volunteering	40%
50 days or more	50%

## The following conditions apply:

- This bonus system applies from August 2020.
- On a single sailing leg, 6 'discount' places will be available for volunteers to book. \*
- When the 6 places are filled and a volunteer wants to sail on that specific leg, he/she has to pay the regular deckhand fee.
- If there are more candidates than places available, there will be a selection. This selection will be based on the amount of days a volunteer has earned. The volunteers with most of the volunteering days will be selected first, then the second most etc.
- The discount is only applicable to one sailing leg per Expedition per person.
- The discount is personal and cannot be given to someone else.
- The discount that has been earned during the preparation for an Expedition, must be used during the next coming Expedition. It cannot be saved for future Expeditions. \*\*
- The volunteer could also choose not to use it, but after the Expedition, the accrued days will expire.
- To sail along with a discount, the volunteer has to meet the basic requirements applicable for all Deckhands: They have to be at least18 years old, physical and mentally healthy and they have to be able to climb in the rigg.
- \* The number of available places can vary between different sailing legs. A decision about this will be made by the Expedition Director.
- \*\* In case the Expedition will be cancelled, and the ship will not sail, the earned discount will expire.



## Practical information

### What do I have to do to have my days registered?

- Volunteers have to be registered in our planning tool 'Doodle' (also volunteers for the engine room)
- If the days are not in Doodle, they cannot be counted
- One day of volunteering means working from 08.00 16.00 (including two coffee breaks and one lunch break during the day) unless something else is agreed on.
- The one that is in charge daily for the volunteers, will check the list on Doodle daily.

#### How can I use the discount I earned?

- From the moment the sailing legs are published, the volunteers will have 30 days to sign up for a 'discount place'. After these 30 days a selection will be made among the applicants for the discount places.
- The volunteers have to apply as a Deckhand for a sailing leg via our application system 'PAAM'. A link to this system can be found on the Expedition page on our website.
- In PAAM the volunteers have to complete their profile with the information about the volunteering days.
- After the completion of the profile, the volunteer has to apply for a Deckhand position for a specific sailing leg. \*\*\* In this process there will be a possibility to indicate that you want to use the volunteer discount/apply for a discount place.
- According to our payment and cancellation rules, you have to pay the regular sign-up fee (see our payment and cancellation rules) after being accepted as a Deckhand, to secure your place on board.
- The discount for the selected volunteer will then be calculated at the latest two weeks before the Expedition starts. That means that a volunteer can earn volunteer days <u>from August 2020 until two weeks before the start of the Expedition</u>.
- The final payment, including the discount, has to be done at the latest two weeks before the start of the Expedition.

\*\*\* You have the possibility to sign up for more than one sailing leg, but you can only be selected for one discount place.